PipelineRx

Clinical Telepharmacy

Proven Solutions to Drive Pharmacy Value

Powered by the industry's most robust scalable, cloud-based platform. **PowerGridRx**™

Extend your Pharmacy's impact on the health of your organization and the population you serve with advanced technology solutions and best practices:

• Industry-first Telepharmacy Technology Platform

• Next-generation Medication Management Software

• Remote Telepharmacy Services

• Demand-based Network Coverage

BREAKING OUT OF THE MOLD

PipelineRx was founded on the big idea that advanced technology and well-designed processes can cost-effectively remove the barriers that limit Pharmacy's potential. The promise of these innovations was to smooth out the peaks and valleys of demand, provide 24x7 coverage, streamline workflow, capture data for reporting and analysis—and ultimately free up pharmacists for more clinical activities and initiatives that advance Pharmacy's impact on patient care while reducing total cost.

OUR SOLUTIONS

We now offer a range of proven solutions, unmatched in the market, to support your unique needs. We've developed these solutions not just to supplement your pharmacy but to rethink it so you can achieve more of your strategic goals.

From fully managed and staffed telepharmacy services, to a unique, interoperable and scalable technology platform that allows you to optimize your own staff across diverse or remote care settings, to an advanced medication management system, or any combination that works for you. We've got you covered.

Don't just supplement your pharmacy. **Rethink it.**

SOLUTION	DESCRIPTION	ORGANIZATION
PowerGridRx™ Optimizer	Robust, cloud-based HIPAA-compliant telepharmacy platform enabling integrated service models	Multi-facility
PowerGridRx™ Essentials	Advanced web-based system for medication management, designed by pharmacists for pharmacists	Single-site
PipelineRx™ Telepharmacy Services	24x7 access to experienced clinical pharmacists for expert order processing, including demand-based coverage	Single-site or multi-facility

PowerGridRx™
OPTIMIZER

ENABLING INTEGRATED SERVICE MODELS WITH THE INDUSTRY'S FIRST TELEPHARMACY TECHNOLOGY PLATFORM

This solution is designed for both small and large, multi-facility organizations seeking to optimize their own Pharmacy staff across diverse care settings, standardize policies and procedures across facilities, and potentially support smaller hospitals in the region with virtual labor.
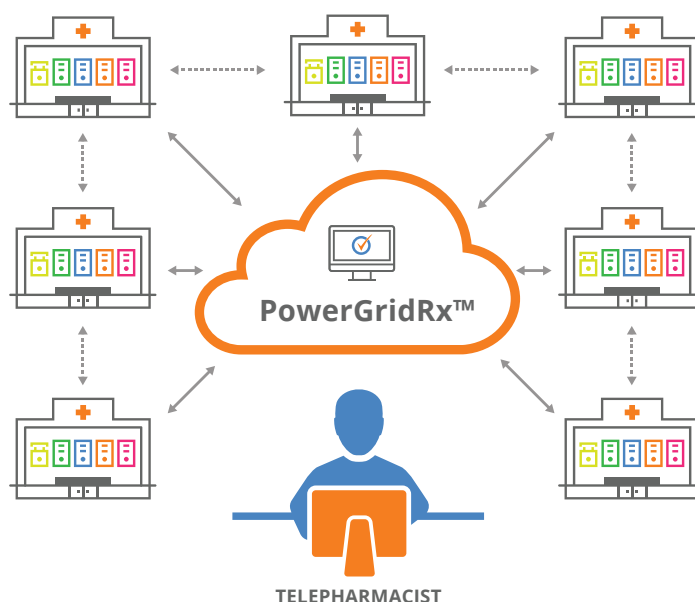
In an era when health systems are expected to do more with fewer resources, this cost-effective approach delivers improved patient safety and quality of care, reduces overall costs, and frees up pharmacists for valuable clinical initiatives tied to revenue enhancement. As population health continues to integrate across diverse care settings, our scalable SaaS-based platform is positioned to help support that vision.

> " Our partnership with PipelineRx helps us to balance the workload across the health system – saving costs and enabling our pharmacists to focus on higher-value patient care. "

PowerGridRx provides the pharmacist with one processing view of orders from all IT systems, and across diverse hospitals and care settings.

KEY:

- ● FAX MACHINE
- ● PAPER QUEUE
- ● PHARMACY INFORMATION SYSTEM, CPOE
- ● LAB SYSTEM
- ● INTERVENTION TRACKING

PowerGridRx™

TELEPHARMACIST

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The benefits of PowerGridRx are unmatched by any other company.

- Allows you to optimize your staff and reengineer your medication order workflow across your health system
- Provides interoperability with, and is agnostic to, any hospital or pharmacy information system
- Aggregates orders across your health system with "first in - first out" processing, and automatically prioritized STAT orders
- Strengthens your Telemedicine program, and grows with your Pharmacy's needs

SUPPLEMENTAL NETWORK COVERAGE

Need additional staff at peak times, weekends or hard-to-fill shifts, but don't want to pay an overtime or shift differential? Looking for specialist pharmacist coverage or project work such as Pharmacy Information System build configuration?

By using the PowerGridRx platform, it's easy to get access to expert staff, delivered at a lower cost than you could get yourself. And on-demand coverage means you can rest easy knowing that experienced clinical telepharmacists are only a click away.

PowerGridRx IS IDEAL FOR MULTI-FACILITY ORGANIZATIONS THAT:

✓ Are growing and consolidating and want to optimize pharmacy labor across the whole organization

✓ Have varied formularies, policies and procedures and aim to standardize across the footprint

✓ Utilize multiple pharmacy information systems, or just one

✓ Manage a combination of CPOE and written, faxed, or scanned orders

✓ Want to support smaller hospitals in their region with virtual labor

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PowerGridRx™
ESSENTIALS

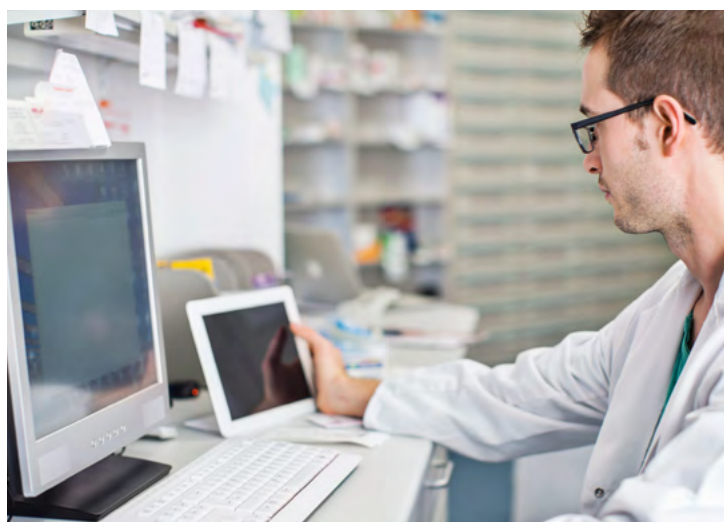## ADVANCED MEDICATION ORDER MANAGEMENT SOFTWARE FOR INDIVIDUAL HOSPITALS

Many hospital pharmacies manage medication orders directly in their EMR. But EMRs were designed to support medication order entry by physicians, not necessarily to optimize pharmacist order review and approval.

That is why we've developed a next-generation solution that leverages new technologies and best practices to create a system that's not only cost-effective, it facilitates better medication management with increased order verification rates and faster turnaround times, following facility-specific policies and procedures. And it has been proven to deliver more clinical interventions with the highest level of acceptance rates.

As a SaaS-based system, it also provides you with a real-time dashboard and integrated reporting on key metrics such as order volume and clinical interventions, for better management insights. PowerGridRx Essentials is not just an upgrade. It's a new approach to optimizing your pharmacy's core function.

Can your EMR do this?

- Prioritizes STAT orders and routes all orders, based on medication or patient demographics
- Supports compliance with clinical policies, site specific business rules, and order processing time
- Provides a real-time dashboard and integrated reporting, such as order volume and clinical interventions
- Stores all orders in a secure cloud-based environment

PowerGridRx™ ESSENTIALS WAS CREATED FOR ORGANIZATIONS THAT WANT TO:

- ✓ Effectively manage all medication orders in a single, efficient workflow
- ✓ View real-time productivity data, with robust reporting
- ✓ Eliminate costly hardware purchases and maintenance
- ✓ Get more from their EMR with a more powerful and cost-effective solution

✓PipelineRx

PipelineRx™
TELEPHARMACY SERVICES

Our fully managed and staffed remote telepharmacy option provides facilities with the highest quality of vetted and trained clinical staff available for up to 24 hours a day, 365 days a year; and supports all the unique requirements of each organization we serve.

This is our core business and we stand behind it. Not only do we take full responsibility for all orders for the hours that we cover, but we do so at rates that save our customers between 20% - 75% when compared to in-house staffing.

Our unique approach:

- Extends the exact cognitive and clinical function of the pharmacy with minimal hospital resources

- Provides increased order verification rates, faster turnaround times, and medication management, following facility-specific policies and procedures

- Eliminates manual work allowing pharmacists to focus on clinical services, and aims for the highest level of satisfaction for Nursing and in-house Pharmacy

- Delivers more clinical interventions by telepharmacists, the highest level of acceptance rates, and reporting on savings

- Leverages PowerGridRx™, our unique interoperable platform, ensuring accuracy and timeliness

> " The commitment of your pharmacists is what makes the service unique compared to the competition. "
>
> *--PipelineRx Client*

THE BOTTOM LINE

We serve as a trusted and valued extension of your in-house pharmacy. We may work remotely, but we take care of patients the same way you do, integrating seamlessly by mirroring your exact medication approval and clinical verification process.

We can tackle everyday orders or fill in during peak workflow hours, providing economies of scale versus staffing up, and ensuring all shifts work like first shifts. And you can be sure that it's working with our comprehensive quality and performance reporting.

Finally, we are fully insured for cyber liability and have had zero malpractice claims in the history of our company. Now that is peace of mind.

**SAVES
20% - 75%**
compared to in-house staffing

NOW THAT YOU'VE SELECTED THE BEST OPTION FOR YOUR ORGANIZATION, LET'S TALK SHOP.

All of our hardware is hosted in our state-of-the-art data center and supported through full redundancy, ensuring maximum uptime and speed. For our PowerGridRx™ clients, we offer a transactional fee structure, with a low monthly lease rate. And since our software is cloud-based, there are no hardware requirements or complicated upgrades for your hospital.

PROVEN IMPLEMENTATION

Our proven methodology and tested processes means you don't have to go it alone. We will ensure you are set up properly, quickly, and with the utmost expertise, so you can start optimizing your pharmacy without delay.

PowerGridRx™ OPTIMIZER	PowerGridRx™ ESSENTIALS	PipelineRx™ TELE-PHARMACY SERVICES
End-to-end implementation oversight, from design to training.	Plug-and-play process provides streamlined access to our web-based system.	Efficient implementation process; in as little as 4 weeks to go-live.
• Infrastructure design and virtual call center set up • Telepharmacy portal interfaced to all supported facilities and systems, and tested • End-user training through "Train the Trainer" and remote support Optional Implementation Support • Document and train Pharmacy staff on all facility-specific policies and procedures • Manage the rollout and Go-Live of each facility	• Remote set-up and-support to ensure successful launch • User documentation provided to drive adoption and consistent usage	• Detailed project planning, focused on discreet deliverables and timelines • Tight collaboration with the client with regular status updates • Documentation and training on facility-specific policies and procedures • Monthly, hourly or transaction fee-based billing

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YOUR PHARMACY IS CRITICAL TO THE PATIENT CARE EQUATION.

You've attracted and trained the best clinical pharmacists, fine-tuned your formulary, and spearheaded clinical initiatives to ensure medication safety, reduce readmissions, and impact length of stay.

But pharmacy staff are still stretched...or underutilized. Clinical issues need attention...while orders need to be reviewed and verified. And policies need to be followed without fail...in a timely fashion.

It's time for a new model. It's time to multiply your impact within your hospital, your health system, and your community—with cost-effective solutions. It's time for PipelineRx.

Contact us today.

We can help you select the right solution for your unique organization and goals.

PipelineRx

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